

AMENDED IN SENATE MARCH 5, 2012

AMENDED IN SENATE JUNE 29, 2011

AMENDED IN SENATE JUNE 6, 2011

CALIFORNIA LEGISLATURE—2011–12 REGULAR SESSION

ASSEMBLY BILL

No. 399

Introduced by Assembly Member Bonnie Lowenthal

February 14, 2011

An act to amend Sections 14105.192, 14105.45, 14105.451, and 14105.455 of the Welfare and Institutions Code, relating to Medi-Cal.

LEGISLATIVE COUNSEL'S DIGEST

AB 399, as amended, Bonnie Lowenthal. Medi-Cal: pharmacy providers: drug reimbursement.

Existing law provides for the Medi-Cal program, which is administered by the State Department of Health Care Services, under which qualified low-income individuals receive health care services. The Medi-Cal program is, in part, governed and funded by federal Medicaid Program provisions. Existing law requires reimbursement to Medi-Cal pharmacy providers for drugs, as prescribed, *and authorizes the department to establish a new reimbursement methodology based on average acquisition cost, as defined.*

~~This bill would modify the way in which reimbursement to Medi-Cal pharmacy providers is calculated by, in part, authorizing the department to establish a new reimbursement methodology based on average acquisition cost. This bill would make other related changes.~~

This bill would modify requirements relating to the establishment of the average acquisition cost methodology and would make other related changes.

Vote: majority. Appropriation: no. Fiscal committee: yes.
State-mandated local program: no.

The people of the State of California do enact as follows:

1 *SECTION 1. Section 14105.192 of the Welfare and Institutions*

2 *Code is amended to read:*

3 14105.192. (a) The Legislature finds and declares the
4 following:

5 (1) Costs within the Medi-Cal program continue to grow due
6 to the rising cost of providing health care throughout the state and
7 also due to increases in enrollment, which are more pronounced
8 during difficult economic times.

9 (2) In order to minimize the need for drastically cutting
10 enrollment standards or benefits during times of economic crisis,
11 it is crucial to find areas within the program where reimbursement
12 levels are higher than required under the standard provided in
13 Section 1902(a)(30)(A) of the federal Social Security Act and can
14 be reduced in accordance with federal law.

15 (3) The Medi-Cal program delivers its services and benefits to
16 Medi-Cal beneficiaries through a wide variety of health care
17 providers, some of which deliver care via managed care or other
18 contract models while others do so through fee-for-service
19 arrangements.

20 (4) The setting of rates within the Medi-Cal program is complex
21 and is subject to close supervision by the United States Department
22 of Health and Human Services.

23 (5) As the single state agency for Medicaid in California, the
24 department has unique expertise that can inform decisions that set
25 or adjust reimbursement methodologies and levels consistent with
26 the requirements of federal law.

27 (b) Therefore, it is the intent of the Legislature for the
28 department to analyze and identify where reimbursement levels
29 can be reduced consistent with the standard provided in Section
30 1902(a)(30)(A) of the federal Social Security Act and consistent
31 with federal and state law and policies, including any exemptions
32 contained in the provisions of the act that added this section,
33 provided that the reductions in reimbursement shall not exceed 10
34 percent on an aggregate basis for all providers, services, and
35 products.

1 (c) Notwithstanding any other provision of law, the director
2 shall adjust provider payments, as specified in this section.

3 (d) (1) Except as otherwise provided in this section, payments
4 shall be reduced by 10 percent for Medi-Cal fee-for-service benefits
5 for dates of service on and after June 1, 2011.

6 (2) For managed health care plans that contract with the
7 department pursuant to this chapter or Chapter 8 (commencing
8 with Section 14200), except contracts with Senior Care Action
9 Network and AIDS Healthcare Foundation, payments shall be
10 reduced by the actuarial equivalent amount of the payment
11 reductions specified in this section pursuant to contract
12 amendments or change orders effective on July 1, 2011, or
13 thereafter.

14 (3) Payments shall be reduced by 10 percent for non-Medi-Cal
15 programs described in Article 6 (commencing with Section 124025)
16 of Chapter 3 of Part 2 of Division 106 of the Health and Safety
17 Code, and Section 14105.18, for dates of service on and after June
18 1, 2011. This paragraph shall not apply to inpatient hospital
19 services provided in a hospital that is paid under contract pursuant
20 to Article 2.6 (commencing with Section 14081).

21 (4) (A) Notwithstanding any other provision of law, the director
22 may adjust the payments specified in paragraphs (1) and (3) of
23 this subdivision with respect to one or more categories of Medi-Cal
24 providers, or for one or more products or services rendered, or any
25 combination thereof, so long as the resulting reductions to any
26 category of Medi-Cal providers, in the aggregate, total no more
27 than 10 percent.

28 (B) The adjustments authorized in subparagraph (A) shall be
29 implemented only if the director determines that, for each affected
30 product, service, or provider category, the payments resulting from
31 the adjustment comply with subdivision (m).

32 (e) Notwithstanding any other provision of this section,
33 payments to hospitals that are not under contract with the State
34 Department of Health Care Services pursuant to Article 2.6
35 (commencing with Section 14081) for inpatient hospital services
36 provided to Medi-Cal beneficiaries and that are subject to Section
37 14166.245 shall be governed by that section.

38 (f) Notwithstanding any other provision of this section, the
39 following shall apply:

1 (1) Payments to providers that are paid pursuant to Article 3.8
2 (commencing with Section 14126) shall be governed by that article.

3 (2) (A) Subject to subparagraph (B), for dates of service on and
4 after June 1, 2011, Medi-Cal reimbursement rates for intermediate
5 care facilities for the developmentally disabled licensed pursuant
6 to subdivision (e), (g), or (h) of Section 1250 of the Health and
7 Safety Code, and facilities providing continuous skilled nursing
8 care to developmentally disabled individuals pursuant to the pilot
9 project established by Section 14132.20, as determined by the
10 applicable methodology for setting reimbursement rates for these
11 facilities, shall not exceed the reimbursement rates that were
12 applicable to providers in the 2008–09 rate year.

13 (B) (i) If Section 14105.07 is added to the Welfare and
14 Institutions Code during the 2011–12 Regular Session of the
15 Legislature, subparagraph (A) shall become inoperative.

16 (ii) If Section 14105.07 is added to the Welfare and Institutions
17 Code during the 2011–12 Regular Session of the Legislature, then
18 for dates of service on and after June 1, 2011, payments to
19 intermediate care facilities for the developmentally disabled
20 licensed pursuant to subdivision (e), (g), or (h) of Section 1250 of
21 the Health and Safety Code, and facilities providing continuous
22 skilled nursing care to developmentally disabled individuals
23 pursuant to the pilot project established by Section 14132.20, shall
24 be governed by the applicable methodology for setting
25 reimbursement rates for these facilities and by Section 14105.07.

26 (g) The department may enter into contracts with a vendor for
27 the purposes of implementing this section on a bid or nonbid basis.
28 In order to achieve maximum cost savings, the Legislature declares
29 that an expedited process for contracts under this subdivision is
30 necessary. Therefore, contracts entered into to implement this
31 section and all contract amendments and change orders shall be
32 exempt from Chapter 2 (commencing with Section 10290) of Part
33 2 of Division 2 of the Public Contract Code.

34 (h) To the extent applicable, the services, facilities, and
35 payments listed in this subdivision shall be exempt from the
36 payment reductions specified in subdivision (d) as follows:

37 (1) Acute hospital inpatient services that are paid under contracts
38 pursuant to Article 2.6 (commencing with Section 14081).

39 (2) Federally qualified health center services, including those
40 facilities deemed to have federally qualified health center status

1 pursuant to a waiver pursuant to subsection (a) of Section 1115 of
2 the federal Social Security Act (42 U.S.C. Sec. 1315(a)).

3 (3) Rural health clinic services.

4 (4) Payments to facilities owned or operated by the State
5 Department of Mental Health or the State Department of
6 Developmental Services.

7 (5) Hospice services.

8 (6) Contract services, as designated by the director pursuant to
9 subdivision (k).

10 (7) Payments to providers to the extent that the payments are
11 funded by means of a certified public expenditure or an
12 intergovernmental transfer pursuant to Section 433.51 of Title 42
13 of the Code of Federal Regulations. This paragraph shall apply to
14 payments described in paragraph (3) of subdivision (d) only to the
15 extent that they are also exempt from reduction pursuant to
16 subdivision (l).

17 (8) Services pursuant to local assistance contracts and
18 interagency agreements to the extent the funding is not included
19 in the funds appropriated to the department in the annual Budget
20 Act.

21 (9) Breast and cervical cancer treatment provided pursuant to
22 Section 14007.71 and as described in paragraph (3) of subdivision
23 (a) of Section 14105.18 or Article 1.5 (commencing with Section
24 104160) of Chapter 2 of Part 1 of Division 103 of the Health and
25 Safety Code.

26 (10) The Family Planning, Access, Care, and Treatment (Family
27 PACT) Program pursuant to subdivision (aa) of Section 14132.

28 (i) Subject to the exception for services listed in subdivision
29 (h), the payment reductions required by subdivision (d) shall apply
30 to the benefits rendered by any provider who may be authorized
31 to bill for the service, including, but not limited to, physicians,
32 podiatrists, nurse practitioners, certified nurse-midwives, nurse
33 anesthetists, and organized outpatient clinics.

34 (j) Notwithstanding any other provision of law, for dates of
35 service on and after June 1, 2011, Medi-Cal reimbursement rates
36 applicable to the following classes of providers shall not exceed
37 the reimbursement rates that were applicable to those classes of
38 providers in the 2008–09 rate year, as described in subdivision (f)
39 of Section 14105.191, reduced by 10 percent:

1 (1) Intermediate care facilities, excluding those facilities
2 identified in paragraph (2) of subdivision (f). For purposes of this
3 section, “intermediate care facility” has the same meaning as
4 defined in Section 51118 of Title 22 of the California Code of
5 Regulations.

6 (2) Skilled nursing facilities that are distinct parts of general
7 acute care hospitals. For purposes of this section, “distinct part”
8 has the same meaning as defined in Section 72041 of Title 22 of
9 the California Code of Regulations.

10 (3) Rural swing-bed facilities.

11 (4) Subacute care units that are, or are parts of, distinct parts of
12 general acute care hospitals. For purposes of this subparagraph,
13 “subacute care unit” has the same meaning as defined in Section
14 51215.5 of Title 22 of the California Code of Regulations.

15 (5) Pediatric subacute care units that are, or are parts of, distinct
16 parts of general acute care hospitals. For purposes of this
17 subparagraph, “pediatric subacute care unit” has the same meaning
18 as defined in Section 51215.8 of Title 22 of the California Code
19 of Regulations.

20 (6) Adult day health care centers.

21 (7) Freestanding pediatric subacute care units, as defined in
22 Section 51215.8 of Title 22 of the California Code of Regulations.

23 (k) Notwithstanding Chapter 3.5 (commencing with Section
24 11340) of Part 1 of Division 3 of Title 2 of the Government Code,
25 the department may implement and administer this section by
26 means of provider bulletins or similar instructions, without taking
27 regulatory action.

28 (l) The reductions described in this section shall apply only to
29 payments for services when the General Fund share of the payment
30 is paid with funds directly appropriated to the department in the
31 annual Budget Act and shall not apply to payments for services
32 paid with funds appropriated to other departments or agencies.

33 (m) Notwithstanding any other provision of this section, the
34 payment reductions and adjustments provided for in subdivision
35 (d) shall be implemented only if the director determines that the
36 payments that result from the application of this section will
37 comply with applicable federal Medicaid requirements and that
38 federal financial participation will be available.

39 (1) In determining whether federal financial participation is
40 available, the director shall determine whether the payments

1 comply with applicable federal Medicaid requirements, including
2 those set forth in Section 1396a(a)(30)(A) of Title 42 of the United
3 States Code.

4 (2) To the extent that the director determines that the payments
5 do not comply with the federal Medicaid requirements or that
6 federal financial participation is not available with respect to any
7 payment that is reduced pursuant to this section, the director retains
8 the discretion to not implement the particular payment reduction
9 or adjustment and may adjust the payment as necessary to comply
10 with federal Medicaid requirements.

11 (n) The department shall seek any necessary federal approvals
12 for the implementation of this section.

13 (o) (1) The payment reductions and adjustments set forth in
14 this section shall not be implemented until federal approval is
15 obtained.

16 (2) To the extent that federal approval is obtained for one or
17 more of the payment reductions and adjustments in this section
18 and Section 14105.07, the payment reductions and adjustments
19 set forth in Section 14105.191 shall cease to be implemented for
20 the same services provided by the same class of providers. In the
21 event of a conflict between this section and Section 14105.191,
22 other than the provisions setting forth a payment reduction or
23 adjustment, this section shall govern.

24 (3) When federal approval is obtained, the payments resulting
25 from the application of this section shall be implemented
26 retroactively to June 1, 2011, or on any other date or dates as may
27 be applicable.

28 (4) The director may clarify the application of this subdivision
29 by means of provider bulletins or similar instructions, pursuant to
30 subdivision (k).

31 (p) Adjustments to pharmacy drug product ~~payment~~ *payments*
32 pursuant to this section shall no longer apply when the department
33 determines that the average acquisition cost methodology pursuant
34 to Section 14105.45 has been fully implemented ~~and the~~
35 ~~department's pharmacy budget reduction targets, consistent with~~
36 ~~payment reduction levels pursuant to this section, have been met.~~

37 *SEC. 2. Section 14105.45 of the Welfare and Institutions Code*
38 *is amended to read:*

39 14105.45. (a) For purposes of this section, the following
40 definitions shall apply:

1 (1) “Average acquisition cost” means the average weighted cost
2 determined by the department to represent the actual acquisition
3 cost paid for drugs by Medi-Cal pharmacy providers, including
4 those that provide specialty drugs. The average acquisition cost
5 shall not be considered confidential and shall be subject to
6 disclosure pursuant to the California Public Records Act (Chapter
7 3.5 (commencing with Section 6250) of Division 7 of Title 1 of
8 the Government Code).

9 (2) “Average manufacturers price” means the price reported to
10 the department by the federal Centers for Medicare and Medicaid
11 Services pursuant to Section 1927 of the Social Security Act (42
12 U.S.C. Sec. 1396r-8).

13 (3) “Average wholesale price” means the price for a drug
14 product listed as the average wholesale price in the department’s
15 primary price reference source, *which shall reflect current average*
16 *wholesale prices pursuant to regular updates and ongoing*
17 *maintenance and shall be concurrently and readily available to*
18 *pharmacies from the department’s Internet Web site.*

19 (4) “Estimated acquisition cost” means the department’s best
20 estimate of the price generally and currently paid by providers for
21 a drug product sold by a particular manufacturer or principal labeler
22 in a standard package.

23 (5) “Federal upper limit” means the maximum per unit
24 reimbursement when established by the federal Centers for
25 Medicare and Medicaid Services and published by the department
26 in Medi-Cal pharmacy provider bulletins and manuals.

27 (6) “Generically equivalent drugs” means drug products with
28 the same active chemical ingredients of the same strength and
29 dosage form, and of the same generic drug name, as determined
30 by the United States Adopted Names (USAN) and accepted by the
31 federal Food and Drug Administration (FDA), as those drug
32 products having the same chemical ingredients.

33 (7) “Legend drug” means any drug whose labeling states
34 “Caution: Federal law prohibits dispensing without prescription,”
35 “Rx only,” or words of similar import.

36 (8) “Maximum allowable ingredient cost” (MAIC) means the
37 maximum amount the department will reimburse Medi-Cal
38 pharmacy providers for generically equivalent drugs.

39 (9) “Innovator multiple source drug,” “noninnovator multiple
40 source drug,” and “single source drug” have the same meaning as

1 those terms are defined in Section 1396r-8(k)(7) of Title 42 of the
2 United States Code.

3 (10) “Nonlegend drug” means any drug whose labeling does
4 not contain the statement referenced in paragraph (7).

5 (11) “Pharmacy warehouse,” as defined in Section 4163 of the
6 Business and Professions Code, means a physical location licensed
7 as a wholesaler for prescription drugs that acts as a central
8 warehouse and performs intracompany sales or transfers of those
9 drugs to a group of pharmacies under common ownership and
10 control.

11 (12) “Specialty drugs” means drugs determined by the
12 department pursuant to subdivision (f) of Section 14105.3 to
13 generally require special handling, complex dosing regimens,
14 specialized self-administration at home by a beneficiary or
15 caregiver, or specialized nursing facility services, or may include
16 extended patient education, counseling, monitoring, or clinical
17 support.

18 (13) “Volume weighted average” means the aggregated average
19 volume for a group of legend or nonlegend drugs, weighted by
20 each drug’s percentage of the group’s total volume in the Medi-Cal
21 fee-for-service program during the previous six months. For
22 purposes of this paragraph, volume is based on the standard billing
23 unit used for the legend or nonlegend drugs.

24 (14) “Wholesaler” means a drug wholesaler that is engaged in
25 wholesale distribution of prescription drugs to retail pharmacies
26 in California.

27 (15) “Wholesaler acquisition cost” means the price for a drug
28 product listed as the wholesaler acquisition cost in the department’s
29 primary price reference source, *which shall reflect current prices*
30 *pursuant to regular updates and ongoing maintenance.*

31 (b) (1) Reimbursement to Medi-Cal pharmacy providers for
32 legend and nonlegend drugs shall not exceed the lowest of either
33 of the following:

34 (A) The estimated acquisition cost of the drug plus a professional
35 fee for dispensing.

36 (B) The pharmacy’s usual and customary charge as defined in
37 Section 14105.455.

38 (2) The professional fee shall be seven dollars and twenty-five
39 cents (\$7.25) per dispensed prescription *until the department*
40 *implements the average acquisition cost methodology, at which*

1 *time the department shall pay retail pharmacy providers the*
2 *professional fee determined pursuant to subparagraph (F) of*
3 *paragraph (5).* The professional fee for legend drugs dispensed to
4 a beneficiary residing in a skilled nursing facility or intermediate
5 care facility shall be eight dollars (\$8) per dispensed prescription.
6 For purposes of this paragraph “skilled nursing facility” and
7 “intermediate care facility” shall have the same meaning as defined
8 in Division 5 (commencing with Section 70001) of Title 22 of the
9 California Code of Regulations. If the department determines that
10 a change in dispensing fee is necessary pursuant to this section,
11 the department shall establish the new dispensing fee through the
12 budget process and implement the new dispensing fee pursuant to
13 subdivision (d).

14 (3) The department shall establish the estimated acquisition cost
15 of legend and nonlegend drugs as follows:

16 (A) For single source and innovator multiple source drugs, the
17 estimated acquisition cost shall be equal to the lowest of the
18 average wholesale price minus 17 percent, the average acquisition
19 cost, the federal upper limit, or the MAIC.

20 (B) For noninnovator multiple source drugs, the estimated
21 acquisition cost shall be equal to the lowest of the average
22 wholesale price minus 17 percent, the average acquisition cost,
23 the federal upper limit, or the MAIC.

24 (C) Average wholesale price shall not be used to establish the
25 estimated acquisition cost once the department has determined
26 that the average acquisition cost methodology has been fully
27 implemented.

28 (4) For purposes of paragraph (3), the department shall establish
29 a list of MAICs for generically equivalent drugs, which shall be
30 published in pharmacy provider bulletins and manuals. The
31 department shall establish a MAIC only when three or more
32 generically equivalent drugs are available for purchase and
33 dispensing by retail pharmacies in California. The department shall
34 update the list of MAICs and establish additional MAICs in
35 accordance with all of the following:

36 (A) The department shall base the MAIC on the mean of the
37 average manufacturer’s price of drugs generically equivalent to
38 the particular innovator drug plus a percent markup determined
39 by the department to be necessary for the MAIC to represent the
40 average purchase price paid by retail pharmacies in California.

1 (B) If average manufacturer prices are unavailable, the
2 department shall establish the MAIC in one of the following ways:

3 (i) Based on the volume weighted average of wholesaler
4 acquisition costs of drugs generically equivalent to the particular
5 innovator drug plus a percent markup determined by the department
6 to be necessary for the MAIC to represent the average purchase
7 price paid by retail pharmacies in California.

8 (ii) Pursuant to a contract with a vendor for the purpose of
9 surveying drug price information, collecting data, and calculating
10 a proposed MAIC.

11 (iii) Based on the volume weighted average acquisition cost of
12 drugs generically equivalent to the particular innovator drug
13 adjusted by the department to represent the average purchase price
14 paid by Medi-Cal pharmacy providers.

15 (C) The department shall update MAICs at least every three
16 months and notify Medi-Cal providers at least 30 days prior to the
17 effective date of a MAIC.

18 (D) The department shall establish a process for providers to
19 seek a change to a specific MAIC when the providers believe the
20 MAIC does not reflect current available market prices. If the
21 department determines a MAIC change is warranted, the
22 department may update a specific MAIC prior to notifying
23 providers.

24 (E) In determining the average purchase price, the department
25 shall consider the provider-related costs of the products that
26 include, but are not limited to, shipping, handling, storage, and
27 delivery. Costs of the provider that are included in the costs of the
28 dispensing shall not be used to determine the average purchase
29 price.

30 (5) (A) The department may establish the average acquisition
31 cost in one of the following ways:

32 (i) Based on the volume weighted average acquisition cost
33 adjusted by the department to ensure that the average acquisition
34 cost represents the average purchase price paid by retail pharmacies
35 in California.

36 (ii) Based on the proposed average acquisition cost as calculated
37 by the vendor pursuant to subparagraph (B).

38 (iii) Based on a national pricing benchmark obtained from the
39 federal Centers for Medicare and Medicaid Services or on a similar
40 benchmark listed in the department's primary price reference

1 source adjusted by the department to ensure that the average
2 acquisition cost represents the average purchase price paid by retail
3 pharmacies in California.

4 (B) For the purposes of paragraph (3), the department may
5 contract with a vendor for the purposes of surveying drug price
6 information, collecting data from providers, wholesalers, or drug
7 manufacturers, and calculating a proposed average acquisition
8 cost.

9 (C) (i) Medi-Cal pharmacy providers shall submit drug price
10 information to the department or a vendor designated by the
11 department for the purposes of establishing the average acquisition
12 cost. The information submitted by pharmacy providers shall
13 include, ~~but not be limited to, invoice prices and all discounts,~~
14 ~~rebates, and refunds known to the provider that would apply to the~~
15 ~~acquisition cost of the drug products purchased during the calendar~~
16 ~~quarter known to the provider on the date of delivery as the~~
17 *acquisition cost of the drug products purchased.* Pharmacy
18 warehouses shall be exempt from the survey process, ~~but shall~~
19 ~~provide drug cost information upon audit by the department for~~
20 ~~the purposes of validating individual pharmacy provider acquisition~~
21 ~~costs.~~ *Pharmacy invoice information shall be considered*
22 *confidential and shall not be subject to public disclosure under*
23 *the California Public Records Act (Chapter 3.5 (commencing with*
24 *Section 6250) of Division 7 of Title 1 of the Government Code).*

25 (ii) Pharmacy providers that fail to submit drug price information
26 to the department or the vendor as required by this subparagraph
27 shall receive notice that if they do not provide the required
28 information within ~~five working~~ *15 business* days, they ~~shall~~ *may*
29 be subject to suspension under subdivisions (a) and (c) of Section
30 14123.

31 (D) (i) For new drugs or new formulations of existing drugs,
32 where drug price information is unavailable pursuant to clause (i)
33 of subparagraph (C), drug manufacturers and wholesalers shall
34 submit drug price information to the department or a vendor
35 designated by the department for the purposes of establishing the
36 average acquisition cost. Drug price information shall include, but
37 not be limited to, net unit sales of a drug product sold to retail
38 pharmacies in California divided by the total number of units of
39 the drug sold by the manufacturer or wholesaler in a specified
40 period of time determined by the department.

1 (ii) Drug products from manufacturers and wholesalers that fail
2 to submit drug price information to the department or the vendor
3 as required by this subparagraph may not be a reimbursable benefit
4 of the Medi-Cal program for those manufacturers and wholesalers
5 until the department has established the average acquisition cost
6 for those drug products.

7 (E) Drug pricing information provided to the department or a
8 vendor designated by the department for the purposes of
9 establishing the average acquisition cost pursuant to this section
10 shall be confidential and shall be exempt from disclosure under
11 the California Public Records Act (Chapter 3.5 (commencing with
12 Section 6250) of Division 7 of Title 1 of the Government Code).

13 (F) Prior to the implementation of an average acquisition cost
14 methodology, the department shall collect data through a survey
15 of pharmacy providers, *including specific data from pharmacy*
16 *providers that dispense specialty drugs*, for purposes of establishing
17 a professional fee for dispensing, *including a professional fee for*
18 *dispensing specialty drugs*, in compliance with federal Medicaid
19 requirements. *The department shall not implement average*
20 *acquisition cost methodology without adjusting and implementing*
21 *the pharmacy professional fee for dispensing pursuant to the*
22 *survey.*

23 (i) The department shall seek stakeholder input on the retail
24 pharmacy factors and elements used for the pharmacy survey
25 relative to both average acquisition costs and dispensing costs.
26 ~~Any adjustment to the dispensing fee shall not exceed the aggregate~~
27 ~~savings associated with the implementation of the average~~
28 ~~acquisition cost methodology.~~

29 (ii) For *specialty* drug products provided by pharmacy providers
30 pursuant to subdivision (f) of Section 14105.3, a differential
31 professional fee or payment for services to provide specialized
32 care may be considered as part of the contracts established pursuant
33 to that section.

34 (G) When the department implements the average acquisition
35 cost methodology, the department shall update the Medi-Cal claims
36 processing system to reflect the average acquisition cost of drugs
37 not later than 30 days after the department has established average
38 acquisition cost pursuant to subparagraph (A).

39 (H) Notwithstanding any other provision of law, if the
40 department implements average acquisition cost pursuant to clause

1 (i) or (ii) of subparagraph (A), the department shall update actual
2 acquisition costs at least every three months *based on average*
3 *acquisition costs determined by surveys of pharmacy invoices*
4 *collected in the prior three-month period* and shall notify Medi-Cal
5 *pharmacy providers* at least 30 days prior to the effective date of
6 any change in an actual acquisition cost.

7 (I) The department shall establish a process for providers to
8 seek a change to a specific average acquisition cost when the
9 providers believe the average acquisition cost does not reflect
10 current available market prices *and shall update the average*
11 *acquisition cost within one week of receipt of reasonable*
12 *information justifying that the average acquisition cost does not*
13 *reflect current available market prices.* ~~If the department~~
14 ~~determines an average acquisition cost change is warranted, the~~
15 ~~department may update a specific average acquisition cost prior~~
16 ~~to notifying providers.~~

17 (c) The director shall implement this section in a manner that
18 is consistent with federal Medicaid law and regulations. The
19 director shall seek any necessary federal approvals for the
20 implementation of this section. This section shall be implemented
21 only to the extent that federal approval is obtained.

22 (d) Notwithstanding Chapter 3.5 (commencing with Section
23 11340) of Part 1 of Division 3 of Title 2 of the Government Code,
24 the department may implement, ~~interpret, or make specific~~ this
25 section by means of a provider bulletin or notice, policy letter, or
26 other similar instructions, without taking regulatory action.

27 (e) The department may enter into contracts with a vendor for
28 the purposes of implementing this section on a bid or nonbid basis.
29 In order to achieve maximum cost savings, the Legislature declares
30 that an expedited process for contracts under this section is
31 necessary. Therefore, contracts entered into to implement this
32 section, and all contract amendments and change orders, shall be
33 exempt from Chapter 2 (commencing with Section 10290) of Part
34 2 of Division 2 of the Public Contract Code.

35 (f) (1) The rates provided for in this section shall be
36 implemented only if the director determines that the rates will
37 comply with applicable federal Medicaid requirements and that
38 federal financial participation will be available.

39 (2) In determining whether federal financial participation is
40 available, the director shall determine whether the rates comply

1 with applicable federal Medicaid requirements, including those
2 set forth in Section 1396a(a)(30)(A) of Title 42 of the United States
3 Code.

4 (3) To the extent that the director determines that the rates do
5 not comply with applicable federal Medicaid requirements or that
6 federal financial participation is not available with respect to any
7 rate of reimbursement described in this section, the director retains
8 the discretion not to implement that rate and may revise the rate
9 as necessary to comply with federal Medicaid requirements.

10 (g) The director shall seek any necessary federal approvals for
11 the implementation of this section.

12 ~~(h) This section shall not be construed to require the department
13 to collect cost data, to conduct cost studies, or to set or adjust a
14 rate of reimbursement based on cost data that has been collected.~~

15 (i)

16 (h) Adjustments to pharmacy drug product ~~payment~~ *payments*
17 pursuant to Section 14105.192 shall no longer apply when the
18 department determines that the average acquisition cost
19 methodology has been fully implemented ~~and the department's~~
20 ~~pharmacy budget reduction targets, consistent with payment~~
21 ~~reduction levels pursuant to Section 14105.192, have been met.~~

22 (j)

23 (i) Prior to implementation of this section, the department shall
24 provide the appropriate fiscal and policy committees of the
25 Legislature with information on the department's plan for
26 implementation of the average acquisition cost methodology
27 pursuant to this section.

28 *SEC. 3. Section 14105.451 of the Welfare and Institutions Code*
29 *is amended to read:*

30 14105.451. (a) (1) The Legislature finds and declares all of
31 the following:

32 (A) The United States Department of Health and Human
33 Services has identified the critical need for state Medicaid agencies
34 to establish pharmacy reimbursement rates based on a pricing
35 benchmark that reflects actual acquisition costs.

36 (B) The Medi-Cal program currently uses a methodology based
37 on average wholesale price (AWP).

38 (C) Investigations by the federal Office of Inspector General
39 have found that average wholesale price is inflated relative to
40 average acquisition cost.

1 (2) Therefore, it is the intent of the Legislature to enact
 2 legislation by August 1, 2011, that provides for development of a
 3 new reimbursement methodology that will enable the department
 4 to achieve savings while continuing to reimburse pharmacy
 5 providers in compliance with federal law.

6 ~~(b) Subject to Section 14105.45, the~~ *The department may only*
 7 *require providers, manufacturers, and wholesalers to submit any*
 8 ~~data the director determines necessary or useful information that~~
 9 *is permitted pursuant to Section 14105.45* in preparing for the
 10 transition from a methodology based on average wholesale price
 11 to a methodology based on actual acquisition cost.

12 (c) If the AWP ceases to be ~~listed~~ *updated and current* by the
 13 department's primary price reference source vendor, the department
 14 may direct the fiscal intermediary to establish a process with the
 15 primary price reference source vendor to temporarily report the
 16 AWP consistent with the definition of AWP in Section 14105.45
 17 *and shall make the AWP's readily available to pharmacy providers.*
 18 If this process is established, it shall be limited in scope and
 19 duration, and shall cease when the department has fully
 20 implemented the average acquisition cost methodology pursuant
 21 to Section 14105.45.

22 *SEC. 4. Section 14105.455 of the Welfare and Institutions Code*
 23 *is amended to read:*

24 14105.455. (a) Pharmacy providers shall submit their usual
 25 and customary charge when billing the Medi-Cal program for
 26 prescribed drugs.

27 ~~(b) "Usual and customary charge" means the lower of the~~
 28 ~~following:~~

29 ~~(1) The lowest price reimbursed to the pharmacy by other~~
 30 ~~third-party payers in California, excluding Medi-Cal managed care~~
 31 ~~plans and Medicare Part D prescription drug plans.~~

32 ~~(2) The lowest price routinely offered to any segment of the~~
 33 ~~general public.~~

34 ~~(e) Donations or discounts provided to a charitable organization~~
 35 ~~are not considered usual and customary charges.~~

36 *(b) "Usual and customary charge" means the lowest price*
 37 *routinely offered to any segment of the general public.*

38 ~~(d)~~

1 (c) Pharmacy providers shall keep and maintain records of their
2 usual and customary charges for a period of three years from the
3 date the service was rendered.

4 (e)

5 (d) Payment to pharmacy providers shall be the lower of the
6 pharmacy's usual and customary charge or the reimbursement rate
7 pursuant to subdivision (b) of Section 14105.45.

8 (f)

9 (e) Notwithstanding Chapter 3.5 (commencing with Section
10 11340) of Part 1 of Division 3 of Title 2 of the Government Code,
11 the department may implement, ~~interpret, or make specific~~ this
12 section by means of a provider bulletin or notice, policy letter, or
13 other similar instructions, without taking regulatory action.

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**All matter omitted in this version of the bill
appears in the bill as amended in the
Senate, June 29, 2011. (JR11)**